

# Annual report for 2016/17

## Roblon realised revenue and earnings as expected.

The Board of Directors and Executive Management today considered and approved the annual report of Roblon A/S for 2016/17.

### Highlights from the annual report of the Roblon Group for 2016/17:

- As part of Roblon's strategy plan, in 2017 the Group made an acquisition in the USA of operations within the fibre optic cable industry. The integration of the acquired business is progressing as planned
- In April 2017, the Group sold its business segment Roblon Lighting as a step in the strategy plan
- The order intake was DKKm 304.7 (DKKm 253.8)
- The order book at 31 October 2017 stood at DKKm 69.2 (DKKm 50.9)
- Revenue increased to DKKm 284.5 (DKKm 229.6) The US operations acquired at the beginning of April 2017 contributed DKKm 26.1. The organic revenue growth rate was 12.5%
- Operating profit (EBIT) was DKKm 21.4 (DKKm 28.1)
- Profit before tax was DKKm 23.4 (DKKm 28.8) and was affected by DKKm 7.1 non-recurring costs (DKKm 0)
- Profit before tax from discontinued operations was DKKm 4.1 (loss of DKKm 3.4)
- Profit before tax was DKKm 20.2 (DKKm 20.0) The US operations acquired at the beginning of April 2017 contributed DKKm 0.7
- Return on invested capital (ROIC) before tax was 14.8% (21.7%)
- Earnings per DKK 20 share (EPS) was DKK 11.3 (DKK 11.2)
- Cash flow from operations for the year was DKKm 36.9 (DKKm 28.1)
- The Board of Directors proposes to the annual general meeting on 25 January 2018 a dividend distribution corresponding to 50% of the nominal value per share, or DKK 10 per class B share and DKK 100 per class A share
- For the financial year 2017/18, Management forecasts revenue of around DKKm 330 (DKKm 284.5) and profit before tax of around DKKm 33 (DKKm 23.4)

Frederikshavn, 19 December 2017  
Roblon A/S

Jørgen Kjær Jacobsen  
Chairman of the Board

Lars Østergaard  
Managing Director and CEO

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