Roblon A/S
PO box 120
Nordhavnsvej 1
9900 Frederikshavn
Denmark

Tel. +45 9620 3300
Fax +45 9620 3399
info@roblon.com
www.roblon.com

CVR no. 5706 8515

Stock Exchange Notification no 3 – 2013

Interim Report for first half-year 2012/13

At its meeting today, the Board of ROBLON A/S adopted the company's unaudited interim report for the period 1 November 2012 to 30 April 2013.

Summary:

- Revenue for the first half-year of 2012/13 amounted to DKK 115.1 million compared to DKK 120.3 million the previous year, and is on a par with what was expected at the start of the year.
- Operating profit amounted to DKK 17.5 million compared to DKK 17.0 million the previous year, which is better than was expected at the start of the year.
- Profit before tax amounted to DKK 17.9 million, the same level as the previous year, which is also better than was expected.
- The EBIT margin is 15.2% compared to 14.1% the previous year.
- The EBT margin is 15.6% compared to 14.9% the previous year.
- Following a share split on 25 March 2013, the nominal value of each Roblon B share has been reduced from DKK 100 to DKK 20.
- Revenue for the product areas is as expected, except for "fibre optic cables/cable machinery", which is below the level expected at the start of the year.
- Roblon is continuing to invest in strategic measures and activities and, despite the challenging market conditions, the previously announced expectations for 2012/13 are being maintained, with revenue in the order of DKK 235 to 260 million and profit before tax of between DKK 30 and 40 million.

Frederikshavn, June 27, 2013
Roblon A/S

Klaus Kalstrup
Chairman of the Board

Please direct enquiries concerning this notification to:
Managing Director Jens-Ole Sørensen, phone no + 45 9620 3300

Roblon

The main figures for this period compared to the same period last year are as follows:

Main figures (tDKK):	**2012/13**	**2011/12**	**31/10 2012**
Statement of income			
Net revenue....................................	115,131	120,312	
Operating profit...............................	17,515	16,971	
Net financing etc	395	929	
Profit before tax	17,910	17,900	
Profit for the period..........................	13,433	13,425	
Total assets	237,673	222,164	244,048
Capital and reserves, end of period	202,677	189,430	207,041

Key figures:

EPS (Half-year earnings per share of DKK 100)*	7.5 (37.5)	37.5	
Profit ratio	15.2	14.1	
ROIC/Return on average invested capital (%)	12.9	13.2	
Equity ratio	85.3	85.3	
Return on equity (% p.a.)....................	13.1	13.8	
Intrinsic value of shares*	113.3 (567)	530	579
Stock-exchange listing, 30/4*	173 (835)	716	835

The reported share based key figures are related to the B shares.

* EPS, the intrinsic value of shares and the stock-exchange listing, 30/4 reflect the “share split” on 25 March 2013, in which the nominal value of each B share was reduced from DKK 100 to DKK 20. The figures in brackets refer to the value from before the “share split” and comparative figures have not otherwise been adjusted. The stock-exchange listing, 30/4 is the closing price for the NASDAQ OMX Copenhagen on 30 April 2013.

Roblon

Management's review

Roblon A/S has seen growth as estimated in the first half of the financial year 2012/13, with revenue on a par with the expectations at the start of the year. Revenue amounted to DKK 115.1 million for the first half-year of 2012/13, compared to DKK 120.3 million for the same period in 2011/12.

The revenue growth process was just as anticipated when the year began: characterised by challenging and unpredictable global market conditions. The markets are still experiencing a great deal of turbulence with very small and modest growth rates, if any. Several of Roblon's western European markets would be best characterised for the half-year as being influenced by true recession conditions.
These conditions, along with the uncertainty surrounding future economic growth, are having an impact on some of Roblon's product areas while others are showing a fairly sound level of growth.

The revenue trend in the first half-year for the "TWM" area (machines for the rope industry and carbon fibre industry) is greater than expected at the start of the year, although it is lower than in the same period the previous year. This was to be expected since revenue for the same period the previous year was positively affected by relatively large individual orders and project sales to the carbon fibre industry.

Revenue for the "offshore" product area is higher than expected at the start of the year. The introduction of several new products at the end of last year, launched at important trade fairs in the USA, Asia and Europe, together with new product platforms and the expansion of existing ones, has opened doors to a number of new customer groups. All this has meant a positive and satisfactory development for the product area in the first half-year.

The revenue for the period was as expected for the "lighting" product area, and slightly down on the same period of the previous year. The sales trend for Roblon's classic range of fibre optic products is being severely affected by the sluggish growth within new construction and renovation of museums, shops, offices and residential property. Yet we should note that there is still a positive and satisfactory trend in the sales of Roblon's energy-saving LED products, especially for the new range of products featuring high lumen LED spotlights.

Revenue for the "fibre optic cables/cable machinery" product area is lower than expected at the start of the year, and revenue from cable machinery supplied to the fibre optic cable industry in particular is significantly below the figures for the same period of the previous year. A number of cable machines intended for a major project in the fibre optic cable industry were manufactured and ready for dispatch at the end of the period as originally scheduled, but at the customer's request the machines will now not be delivered until the second half-year. Inclusion of this machine sale would have meant a considerably better sales performance for the product area and as a whole would have brought Roblon's revenue for the first half-year up to the same level as the previous year.
The continued economic uncertainty means that many manufacturers in the fibre optic cable industry are reducing their stocks significantly and are primarily basing their purchases on projects with a short time horizon. This approach also imposes substantial demands on the flexibility and change-over speed of Roblon's production function.

Roblon's overall operating profit (EBIT) of DKK 17.5 million for the period was an improvement compared to DKK 17.0 million in the previous year. Earnings before tax (EBT) were on a par with the previous year at DKK 17.9 million.

The EBIT margin and EBT margin were maintained and rose slightly in relation to the first half-year of the previous year with an EBIT margin of 15.2% compared to 14.1% and an EBT margin of 15.6% compared to 14.9%.

In the first half of 2012/13, Roblon has continued to invest in business development activities – in-

vestments which are more substantial than in the same period of the previous year.
The increase in EBIT and EBT margins is considered to be satisfactory and larger than expected at the start of the year given the turbulent and challenging global market conditions.

During the interim period Roblon has lowered the nominal value of each B share from DKK 100 to DKK 20, with this change being adopted at the ordinary general meeting on 25 February 2013. The change took effect from 25 March 2013.

Activities to support continuous improvement and efficiency measures in the production function continued during the period. We have also worked on future-proofing, optimising and developing production capacity.
Production of lighting products has been moved from Frederikshavn to the building in Sæby, which has been modernised and extended.
A sustained focus on strategic activities in the procurement function has had a generally positive effect on profitability and is to some extent counteracting the trend towards rising material prices.

The initiative covering business development strategies and activities has been targeted and focused on these main areas:

- → Customer focus and globalisation
- → Marketing and business development
- → Product development/innovation
- → Strategic business partnerships/acquisitions
- → Organisation

Priority is still being given to the sales and marketing campaigns in order to enhance business development, as well as to the commercial focus. The period has seen special focus on the South and Central American markets as well as those in Eastern Europe.

With regard to customer focus, the period has seen us take steps to intensify efforts in this area, such as starting up and establishing a new Business Centre in the building facilities at Frederikshavn.

The 2,500 m^2 former production area will be used as a working showroom following some minor renovation work. All of Roblon's products will be on display here and the products can be demonstrated "live" without this having to take place in the daily production environment, which used to be the case.
In addition to general demonstration of the products, it will also be possible to develop new solutions and optimise products together with the customers and according to their requirements and ideas.

The period has seen sustained focus on the strategically important area of innovative product development, and new products have been created for the cable, TWM and lighting areas. A customer-specific product has been developed for the lighting area that will revitalise fibre optic lighting.

Future expectations

With the prospects of continued challenging and unpredictable market conditions characterised by uncertainty and turbulence, Roblon will also continue to invest heavily in strategic measures in the second half-year in order to support the development of the commercial opportunities that are still to be found across the world despite everything.

The establishment of the new Business Centre is scheduled to be fully implemented at the start of the second half-year and the official opening will take place during a week-long "open house event", primarily aimed at customers within the rope industry. We are expecting around 140 guests to attend, with this number covering both existing and potential customers from 37 different countries.

The market situation means a steadily and sharply increasing price pressure on Roblon's entire product portfolio and for this reason it is very important that we are always in a position to offer innovative and value-creating products to the markets.

Roblon

During the second half-year Roblon will continue to increase its focus on this crucial strategic area and there are many new products in the development pipeline.
New products are being developed within fibre optic cables/cable machinery, and this gives us the opportunity to enter new markets and target more customer groups.
With regard to the TWM area, we are constantly working on improving efficiency and thus increasing the efficiency and reduce the energy consumption.
We are working on new material technology system solutions for the offshore area as well as on expanding its product portfolio.

In terms of revenue, the TWM product area is expected to achieve a slightly higher level for the second half-year compared to the first half-year for reasons including the “open house event”, which we believe will make a positive contribution to growth.

For the cable and lighting product areas we expect revenue to be slightly higher than in the first half-year.

Revenue for the offshore area is expected to be lower in the second half-year compared to the first half-year, although still at a level which means the area’s total revenue for the year is expected to be higher than in the previous year.

Overall, Roblon’s revenue for the second half-year is expected to be slightly higher than in the first half-year of 2012/13.
Roblon’s expectations for the second half-year are linked to the general uncertainty on the global markets due to a world economy that appears to be developing in three stages. Developing economies and the new markets are still performing well with good growth, while the “old” western economies are splitting into two development stages – the USA appears to be achieving reasonable conditions for growth while Europe’s economy is at a standstill and is actually in recession.

In spite of this, Roblon still expects revenue and earnings for the full financial year 2012/13, as previously announced, to be in the region of DKK 235 to 260 million and profit before tax to be somewhere between DKK 30 and 40 million.

Notes on key figures

The revenue for the first half-year amounted to DKK 115.1 million, which is DKK 5.2 million less than in the same period the previous year.

The operating profit amounted to DKK 17.5 million, and is thus DKK 0.5 million higher than the previous year.

Financing etc. totalled DKK 395,000 compared to DKK 929,000 the previous year. The previous year’s figure was positively affected by an exchange rate gain of DKK 279,000, while this year’s figure has been affected by an exchange rate loss of DKK 94,000. Due to the falling level of interest rates, interest income relating to fixed-term deposit accounts has fallen from DKK 314,000 to DKK 242,000. Due to their sale, interest income relating to securities has fallen from DKK 301,000 to DKK 214,000.
Earnings before tax (EBT) then amount to DKK 17.9 million, which is the same figure as for the previous year. Consequently the profit of DKK 13.4 million for the first half-year is also on a par with the previous year.

Total assets have risen by DKK 15.6 million from DKK 222.1 million to DKK 237.7 million.

Non-current assets are DKK 2.3 million higher than the previous year and this is due to a rise in investments in intangible assets and property, plant and equipment from DKK 52.3 million to DKK 54.7 million and a fall in receivables of DKK 127,000.

Current assets have risen by DKK 13.2 million, from DKK 169.0 million to DKK 182.2 million. This change can be broken down as follows: a fall of

DKK 1.8 million in inventories and reduction of DKK 11.6 million in financial assets available for sale, with a rise in liquid assets of DKK 20.5 million and a rise in receivables of DKK 6.1 million.

The equity of DKK 207.0 million at the start of the half-year was negatively affected by a distributed dividend and tax on fair value adjustments totalling DKK 17.9 million, yet it was also positively affected by the profit for the half-year and fair value adjustments of financial assets available for sale totalling DKK 13.5 million.

The equity for the half-year is thus DKK 202.7 million compared to DKK 189.4 million the previous year.

Statement by Management

The Board of Directors and Management today considered and approved the interim report for the period November 1, 2012 – April 30, 2013.

The interim report, which is unaudited, is presented in accordance with the International Financial Reporting Standards as adopted by the EU and additional Danish disclosure requirements for listed companies.

We find that the interim report gives a true and fair view of the company´s assets, liabilities and financial position as at April 30, 2013 and the result of the company´s activities for the period November 1, 2012 – April 30, 2013.

Furthermore, in our opinion the Management's review gives a true and fair view of developments in the activities and financial position of the company, the results for the period and of the company's financial position in general and describes significant risk and uncertainty factors that may affect the company.

Frederikshavn, June 27, 2013

Management

Jens-Ole Sørensen
Managing Director

Board

Klaus Kalstrup
Chairman

Ole Krogsgaard
Deputy Chairman

Peter Sloth Vagner Karlsen

Birthe Tofting

Eva Lyngen

Lasse Østergaard Nielsen

Statement of income and comprehensive income (tDKK)	1. half-year 2012/13		1. half-year 2011/12
Net revenue	115,131		120,312
Operating profit	17,515		16,971
Net financing etc.	395		929
Profit before tax	17,910		17,900
Profit for the period	**13,433**		**13,425**
Fair value adjustment of financial assets available for sale	114		503
Tax on fair value adjustments	-29		-125
Other comprehensive income	**85**		**378**
Total comprehensive income	**13,518**		**13,803**

Balance sheet (tDKK)	30.04.2013	31.10.2012	30.04.2012
Assets			
Intangible assets	10,487	9,046	9,509
Tangible assets	44,244	41,940	42,832
Trade debtors	698	1,158	825
Total non-current assets	**55,429**	**52,144**	**53,166**
Stocks	61,175	53,626	62,977
Trade debtors	50,126	45,826	44,042
Financial assets available for sale	10,713	10,599	22,283
Cash at bank and in hand	60,230	81,853	39,696
Total current assets	**182,244**	**191,904**	**168,998**
Total assets	**237,673**	**244,048**	**222,164**
Liabilities			
Capital and reserves	202,677	207,041	189,430
Non-current liabilities	4,186	4,421	4,998
Current liabilities	30,810	32,586	27,736
Total liabilities	**237,673**	**244,048**	**222,164**

Capital and reserves statement (tDKK)	**30.04.2012**	**31.10.2011**	**30.04.2011**
Capital and reserves, opening	207,041	200,661	200,661
Dividend distributed	-17,882	-25,034	-25,034
Fair value adjustment of financial assets available for sale	114	799	503
Tax on fair value adjustments	-29	-200	-125
Profit for the period	13,433	30,815	13,425
Capital and reserves, end of period	**202,677**	**207,041**	**189,430**

Roblon

Notes

a) Accounting policies

The interim report is presented in accordance with the International Financial Reporting Standards (IFRS), as adopted by the EU, and additional Danish disclosure requirements for listed companies. The report is presented in Danish Kroner (DKK).

Key figures are calculated in accordance with the recommendations of the Danish Society of Financial Analysts.

The accounting policies are unchanged from previous year. The accounting policies are stated in the annual report for 2011/12.

b) Transactions with related parties

Related parties for Roblon A/S are the members of the Board of Directors and Management. Furthermore ES Holding Frederikshavn ApS, Bøgevej 11, 8370 Hadsten, owns the A-shares of Roblon A/S and has the controlling interest of the company

During the year, the company has not made any exceptional transactions with significant shareholders, with the Board of Directors or Management, or with companies in which any of these hold financial interests.